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D9q2repA UNITED STATES DISTRICT COURT 1 SOUTHERN DISTRICT OF NEW YORK -----x 2 REPSOL YPF, S.A., 3 REPSOL, S.A., 4 Plaintiffs, 5 12 Civ. 3877 (TPG) 12 Civ. 4018 (TPG) v. 12 Civ. 8799 (TPG) 6 REPUBLIC OF ARGENTINA, 7 CHEVRON CORP., Argument 8 Defendants. 9 New York, N.Y. September 26, 2013 11:10 a.m. 10 Before: 11 HON. THOMAS P. GRIESA 12 District Judge 13 **APPEARANCES** 14 QUINN EMANUEL URQUHART & SULLIVAN LLP 15 Attorneys for Plaintiff Repsol, S.A. BY: RICHARD WERDER, JR. 16 STEPHEN A. BROOME 17 WILSON SONSINI GOODRICH & ROSATI P.C. 18 Attorneys for Defendant Chevron BY: MICHAEL S. SOMMER 19 JESSICA MARGOLIS 20 21 22 23 24 25

THE DEPUTY CLERK: Continuation of oral argument, 1 2 Repsol v. Chevron. 3 THE COURT: Let me start with some remarks. 4 there is some possible confusion in the briefing, and I would 5 like you to state what might be a preliminary but basic issue. 6 If Chevron committed some tort or breach of contract, 7 it can be liable for that even though the result was the republic stopping doing business with Repsol or appropriating 8 9 the Repsol shares. In other words, if there was some 10

wrongdoing by Chevron, the fact that ultimately there was this action by the republic does not relieve Chevron of liability of its tort or breach. I think that in the briefing that was not

so clear, and it is very clear in my mind.

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The question is, does Repsol allege some wrongdoing on the part of Chevron? The complaint is not all that clear.

Who is here representing the plaintiff?

MR. WERDER: Richard Werder from Quinn Emanuel, your Honor.

THE COURT: You weren't here last time.

MR. WERDER: I was not, your Honor, but I did read the transcript.

THE COURT: What do you have to say? There were certain issues obviously left open at the end of that hearing, and then I had my discussion this morning as you heard. What do you now say?

MR. WERDER: Well, your Honor, laying aside the counts of the complaint that don't necessarily require wrongdoing by Chevron and just focusing in on the tortious interference claim, Chevron did not challenge the adequacy of our pleading of the claim. What the claim alleges, we believe, is that Repsol had a contractual right to control the development of significant new energy assets that Repsol, through its subsidiary YPF, had discovered in Argentina. And that right, your Honor, was conveyed or conferred by the bylaws and protected by the bylaws of YPF. Argentina could take that —

THE COURT: Look. I don't say that I disagree with that, but this emphasis on the bylaws, the question was did Chevron come in and not cause a violation of a bylaw, but did Chevron come in, according to the plaintiff, and improperly deprive Repsol of its business relationship? Not of the bylaw, but of the business relationship. Do you allege that or don't you?

MR. WERDER: Well, your Honor, the contract that we allege was breached is the bylaw. The contract that we allege that Chevron tortiously interfered with is the bylaw. That is, the contract that's at issue here. Now, that contract is obviously intimately tide up in the business relationship because that's the contract that gives Repsol the right to control the development of these assets. And we allege that Chevron --

1 THE COURT: Say the latter again.

MR. WERDER: Yes, your Honor.

The bylaws are the contract that we allege was interfered with, but the bylaws are what gave Repsol the right to control the development of the asset it had discovered in Argentina. And what we allege, your Honor, is that Chevron very much wanted to participate in developing the asset that Repsol had discovered, and we allege that in exchange for receiving from the government of Argentina an interest in that asset, Chevron improperly —

THE COURT: What asset?

MR. WERDER: The Vaca Muerta field that Repsol discovered.

THE COURT: All right. I understand. Go ahead.

MR. WERDER: So the thesis of our complaint, your
Honor, is that Repsol discovered this asset, had a right to
control it. Chevron wanted to participate in developing the
asset, and they really did two things. They met with Argentina
in advance of the expropriation to discuss obtaining an
interest in the asset, not through negotiations with us, Repsol
but, rather, through negotiations with Argentina at the same
time that they were negotiating with us. And they provided
Argentina, contrary to what --

THE COURT: What were they negotiating with your client about?

MR. WERDER: They were negotiating with YPF, under our client's control, for an ability to come in and partner up on the development of the asset. And at the same time they were doing that, your Honor, they were talking separately, the complaint alleges, to Argentina. And Argentina went to them and had discussions with them and disclosed to them that Argentina was thinking about taking the right to develop this field away from Repsol. And in order to do that, we allege, Argentina needed the assurance of a company like Chevron that they would not be a pariah as a result of having done that.

And we allege that at the same time that Chevron was negotiating with us, they were negotiating or discussing with Argentina and that they provided assurance that they would be there ready, willing, and able to do a deal and provide the resource that Argentina would need in the absence of the resource that Repsol was providing.

THE COURT: Do you claim that they talked to Argentina without disclosing that to your client?

MR. WERDER: Yes, your Honor.

THE COURT: You go ahead with what you were saying.

MR. WERDER: So the pre-expropriation conduct that we allege, your Honor, is that while they were talking to us, they talked to Argentina without our knowledge and gave Argentina the assurances that Argentina needed to proceed with whatever plan they were developing to take over this asset and the right

to develop the asset from Repsol. And we allege that without the assurance that Chevron provided in advance, Argentina would have had its hands tied and would not have been able to proceed with its plan.

Separately we allege, your Honor, that after Argentina had taken the actions that it took to displace Repsol, knowing that the subsequent actions were in violation of Repsol's contractual rights, Chevron went ahead and did a transaction. They entered into a memorandum of understanding. And since the complaint, they have entered into a more formal contract that also is in derogation of Repsol's rights. So we are alleging, your Honor, that prior to the expropriation, Chevron gave Argentina the comfort and assurance that it needed to proceed with its plan to oust us; and then that, after that was accomplished, then Chevron was able to step in and negotiate a transaction with Argentina for the development of these assets.

And it is not part of our complaint, but it is part of the public record, because some of this occurred since we filed the complaint, but if we need to, we think we could prove and we would allege if we needed to amend the complaint, that the transaction that they have entered into with Argentina has a lot of sweetheart type provisions for them. So they got some benefits out of dealing directly with the Argentines, again, in violation of our rights. That's our theory of the case.

THE COURT: Explain when you say "sweetheart."

MR. WERDER: Yes, your Honor. They, for example, according to published reports, we haven't seen the final agreement that they have entered into, even though we have two members on YPF's board of directors, still, we haven't seen the agreement, but according to published reports, the structure of the deal that they have entered into with YPF under the control of the improperly appointed managers who were appointed in violation of our contractual rights, the structure of that deal in terms of the split of expenses and the split of profits is quite favorable to Chevron and more favorable than commentators would expect.

They also got the right, pursuant to legislation that Argentina passed immediately prior to signing the final deal with Chevron, to export 20 percent of the production from this field without paying any tax on it and without having to repatriate the profits to Argentina.

And, in addition to that, they got an extension of the concession period covering the oil and gas assets.

So they got a number of things out of this transaction that we would characterize as a sweetheart deal.

THE COURT: Now, Repsol owned, what is the company's name?

MR. WERDER: YPF, your Honor.

THE COURT: YPF.

How much of YFP did Repsol own before the

1 expatriation.

MR. WERDER: In history they owned more, your Honor, but in the period immediately preceding it, they owned approximately 57 or 58 percent.

THE COURT: Now, was there a contract or were there contracts between Repsol and YFP aside from the stock ownership?

MR. WERDER: Yes, your Honor. There were various contracts, but not that is alleged in the complaint. As I said, the contract that we alleged was breached and that was tortiously interfered with is the bylaws, which are of course a contract and are recognized not only under U.S. law as a contract but are recognized under Argentine law as a contract as we have alleged.

THE COURT: In what way was that breached?

MR. WERDER: Well, the bylaws were breached really in two separate ways, your Honor, at least two separate ways.

One is that Argentina, in breach of the bylaws, took control of 51 percent of Repsol's 57 or 58 percent without a tender offer, which you heard at the last hearing, which they were required contractually to do to take control. That's one.

And, two, after they did that, even though pursuant to the contractual requirements of the bylaws they are not entitled to vote shares that were acquired without complying with the provisions of the bylaws, they have appointed managers

who have entered into these agreements with Chevron, which we allege are also agreements that were entered into in breach of the bylaws.

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THE COURT: How much stock did the republic appropriate? 51 percent?

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percent that we had. So they had some shares previously as well, but what they took from Repsol were 51 percent, what are

MR. WERDER: They took 51 percent of the 57 or 58

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the class D shares, your Honor. It's probably a little more

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detail than you need, but I think 51 percent would be the

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THE COURT: 51 percent of your client's 57.

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MR. WERDER: Yes. So if you worked it out on a

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percentage basis, it would be 51 over 57 or 58, or 51 divided

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by 57 or 58. I'm not quick enough to do the math on my feet,

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but it is, what? 80 percent?

number to have in mind.

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moment. Obviously the republic didn't buy shares from your

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client. It appropriated shares.

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MR. WERDER: That is correct, your Honor.

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THE COURT: They appropriate the shares. Exactly what

THE COURT: Let's focus on the bylaw situation a

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is your claim about a tender offer? Is it that they cannot do

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that without making a tender offer or the tender offer must

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come after that? What exactly -- what is your claim?

MR. WERDER: I think our claim is, your Honor --

1 THE COURT: I don't have the bylaws in front of me. 2 What do the bylaws say? 3 MR. WERDER: The bylaws say that in order to acquire 4 those shares, that percentage of the shares, that the 5 acquisition needs to be done pursuant to a tender offer. And 6 the bylaws also say that if shares are acquired in violation of 7 that requirement, then they are stripped of their right to 8 vote. 9 THE COURT: Let's go back. Say it again. 10 MR. WERDER: Yes, your Honor. 11 The bylaws require that if Argentina is going to 12 effectively renationalize all or part of YPF, at least at the 13 percentage level that we are talking about, that they need to 14 do it through a tender offer so that the tender offer --THE COURT: How much of YPF do they own now? 15 MR. WERDER: Now they own our 51 percent of the class 16 D -- they control them actually. I think they actually may 17 18 have the shares somewhat in a state of limbo, your Honor, where they haven't actually asserted ownership of them. 19 20 THE COURT: I'm not worried about that. 21 MR. WERDER: 51 percent of the class D and all of 22 the --23 THE COURT: Class D is what your client owned. 24 MR. WERDER: Correct, your Honor. Those are the 25 shares that were -- when they, as the complaint alleges, back

in history unnationalized the formerly national oil company, 1 2 the class D shares are what were offered to the investment 3 community and what our clients bought. And so the bylaws 4 require --5 THE COURT: Class D voting shares? 6 MR. WERDER: Yes, your Honor. 7 So if you think about the situation, your Honor --THE COURT: Look. I am not completely savvy on these 8 9 details. Class D, there are other classes? 10 MR. WERDER: I think there are four classes, your 11 There is class A, class B, class C and class D. I 12 believe there were some provisions that provide for the class B 13 and class C to become class A under certain circumstances. 14 I'm not actually sure that the class B and the class C still 15 exist. But those were shares that were created for, I believe -- one of them was create for employees of YFP. 16 17 other was created for some of the regional governments in 18 Argentina. 19 THE COURT: Let's suppose you own 51 percent of class 20 D. You own a controlling share --21 MR. WERDER: Right. Correct, your Honor. 22 THE COURT: -- in effect. 23 MR. WERDER: Yes. We had a controlling share. 24 in fact, what they specifically designed their actions to do,

your Honor, was not to expropriate the whole --

Did your client own 57 percent of class D? 1 THE COURT: 2 MR. WERDER: Yes. 3 The expropriation took away that control. THE COURT: 4 MR. WERDER: Yes, and was specifically designed, we 5 believe, to take away the control. There are other, as you heard about at the last hearing, your Honor, there are other 6 7 holders of class D who are still out there holding those shares and those have not been expropriated at this point. They took 8 9 just enough to assert control over the entity. 10 THE COURT: Let's go back to the bylaw, the tender You said it about five times, but say it once more. 11 12 What is the requirement about the tender offer? 13 MR. WERDER: The requirement about the tender offer, 14 your Honor, there are two provisions of the bylaws that are 15 operative. It is section 7 and section 28, and the requirement is, parsing it to apply to this situation, if Argentina seeks 16 17 to acquire control, they need to do that through tender offer, which has pricing mechanisms that were designed to protect 18 19 investors such as Repsol. That's point number one. 20 And point number two is, if they effect the seizure of 21 control without having conducted a tender offer, then according 22 to the bylaws, the shares that they acquire do not carry with 23 them the rights to vote. 24 THE COURT: Let's go back to the step one.

MR. WERDER: Yes, your Honor.

THE COURT: Let's assume, as I guess has happened, 1 2 Argentina decides to acquire control. You are saying that they 3 must acquire that control -- I am interrupting myself. 4 YPF must make the tender offer, right? 5 MR. WERDER: The inquirer must make the tender offer. 6 THE COURT: Oh, the republic had to make the tender 7 offer. 8 MR. WERDER: I believe that's the way it works, your 9 The structure of it is if someone comes in and wants to Honor. 10 acquire shares of YPF from the owners and those shares amount 11 to a control stake, that one -- in this case the republic --12 needs to conduct a tender offer pursuant --13 THE COURT: Let's suppose they have done it right. 14 MR. WERDER: Yes, your Honor. 15 THE COURT: So the republic makes a tender offer. What does that actually involve? 16 17 MR. WERDER: Well, your Honor, there are a number of 18 technical requirements for how the tender offer gets conducted. But what it would involve would be publication of notice of the 19 20 offer; compliance with the requirements that jurisdictions, 21 such as the New York Stock Exchange, would have; and most 22 importantly, probably, your Honor, it requires that the offer 23 be made pursuant to terms of the bylaws that dictate how the

So in order comply with the requirements to --

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price will be established.

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THE COURT: In other words, a tender offer is a offer at a certain price.

MR. WERDER: A tender offer is an offer at a certain price, and the bylaws contain provisions that speak to how that price is to be determined in the event that a tender offer, in compliance with the bylaws, is to be conducted.

THE COURT: What's the practical benefit of having a tender offer? In other words, if the republic is going to offer to buy X percentage, it can do that through tender offer, right?

MR. WERDER: Basically what it is, your Honor it is price protection, right? If you think back to the situation that existed in history, Argentina had a national oil company. Argentina wanted to get private investors to buy that company. They came to the United States. They conducted an IPO. think about the history of Argentina, you might think, well, what kind of protection is an investor going to want in order to agree to buy these shares off them so that they are not subject to having them taken back the next day or at some point in the future? And the protection that was designed and implemented as part of this IPO process back in the 1990s was that they contractually agreed that if we ever are going to renationalize this company, we are going to do it in a way that protects the legitimate interests of the people that are coming forward to invest in the shares.

THE COURT: How are they protected?

MR. WERDER: They are protected, your Honor, because the tender offer provisions for the bylaws established the mechanic for how a tender offer is going to be carried out and what price is going to be paid.

So Argentina, if it were to comply with the provision of the bylaws, would be in a situation where it would have to buy these shares at the pricing level that is determined through the mechanism that's established by the bylaws.

THE COURT: Can a tender offer be an offer to buy a particular body of shares like Repsol? Why can there be a tender offer to buy Repsol shares?

MR. WERDER: No, your Honor. That doesn't work. I believe the way the bylaws work, and this is one of the other cases that you had in front of you at the last hearing, but they are required to purchase, I believe, the way the bylaws work, they are required to purchase all of the class D shares. So they can't just buy 51 percent at a market price and leave the other 49 percent hanging out there without any ability of the owners of those shares to monetize them pursuant to the provisions.

THE COURT: The tender offer has to be for the whole $\ensuremath{\mathsf{--}}$

MR. WERDER: That's correct, your Honor, yes. That's why you have this other case I believe, in front of you where

there continue to be class D owners of shares that also have 1 2 not had the benefit of the contractually required tender offer. But effectively, your Honor, the pricing provision of the 3 4 bylaws is intended to provide assurance, contractual assurance 5 to investors that if their shares are going to be acquired by 6 Argentina that it happens at a market price. 7 THE COURT: I take it a tender offer can be rejected. In other words, if a tender offer is made for all the class D 8 9 shares --10 MR. WERDER: Correct, your Honor. 11 THE COURT: -- somebody can refuse it. 12 MR. WERDER: Correct. 13 THE COURT: And Repsol could refuse it, just going that far. 14 15 MR. WERDER: Yes. And then if they want to --16 THE COURT: Without speaking about expropriation now, 17 a tender offer could be refused by Repsol. MR. WERDER: Correct, your Honor. 18 THE COURT: What I don't quite understand is the 19 20 relationship between a tender offer and an expropriation. 21 Because there was an expropriation, right. 22 MR. WERDER: There was a statute that was passed that 23 has been described as an expropriation and that we describe as

THE COURT: Now, your client is not suing in this

an expropriation, yes, your Honor.

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action or any other action to overturn the expropriation, right?

MR. WERDER: Your Honor, there is a complex set of procedures that are going on. There is an arbitration. But not in this action. In this action, our client is not seeking to have this court say anything about the legality of the statute that Argentina passed. That's not part of our case. But there hasn't been any compensation, and certainly compensation is being sought for the shares that have been expropriated but not in this case.

THE COURT: Let us assume that the expropriation is a fact of life and there may be issues about compensation and so forth. But the expropriation is done.

I guess I am going back to something I have asked numerous times, but I will ask it again.

MR. WERDER: That's fine, your Honor.

THE COURT: Your claim is that the republic did not comply with the bylaws in that the republic didn't make a tender offer. What that means to me right now is that the republic did not comply with the bylaws because it made an expropriation rather than an tender offer and I emphasize "rather than." Do you understand me?

MR. WERDER: I think I understand what you are saying, your Honor.

THE COURT: Am I correct, as far as your contention.

MR. WERDER: Well, our contention is that, separate and apart from any legislation that they might pass, they were laboring under a contractual obligation set forth in the bylaws to proceed through a tender offer or bear the consequences of not having done so from a contractual perspective, your Honor.

THE COURT: Don't we end up where I said? In other words, they had a contractual obligation, let's call it that, sounds okay, they had the obligation to make the tender offer.

MR. WERDER: Yes.

THE COURT: The bylaws required it. I don't think anybody denies that. They didn't make the tender offer. They expropriated the shares, no tender offer --

MR. WERDER: Correct, your Honor.

THE COURT: -- then or now.

Now let's get back to Chevron.

MR. WERDER: Yes, certainly.

THE COURT: I think one of your claims, and maybe it is the most prominent thing in your complaint, is that Chevron committed the tort or the wrongdoing of inducing the republic not to comply with the bylaws. Is that what you are claiming?

MR. WERDER: Yes, your Honor. That's the pre-expropriation, pre-seizure conduct. There is a separate aspect after that's accomplished, but effectively what we are alleging, your Honor, is exactly that; that before it would be able to take this drastic step --

THE COURT: Before who would be able?

MR. WERDER: Before Argentina would be in a position where it would be able to take this drastic step of seizing these shares without complying with its contractual requirements, Argentina needed assurance from somebody like Chevron because Argentina, on its own, without Repsol, wouldn't have the ability to develop these assets. So they would basically seize control of the assets by seizing our shares and then be left there with a bunch of oil and gas in the ground that they would not be able to monetize. That's the allegation of the complaint. So recognizing that, they had discussions with various oil companies, including Chevron, and Chevron provided them with assurance that, yeah, go ahead, no problem. Seize these shares. We will be there. We will do business with you without regard —

THE COURT: Doesn't that mean, at least on this part of your argument, what we are talking about now, that the injury was the expropriation instead of the tender offer?

Isn't that the injury you are alleging?

MR. WERDER: The injury is the loss of the rights that we have under the bylaws to control this company without compliance with the provisions of the bylaws.

THE COURT: I don't understand that.

MR. WERDER: Well, if the bylaws were complied with, your Honor, we would have received market price for our shares,

the bylaws would not have been breached, and we wouldn't be here --

THE COURT: In other words, are you saying that if the tender offer had been made, your client would have accepted it, but it would have gotten a better price than they are getting now?

MR. WERDER: Well, they are not getting any price right now, your Honor.

THE COURT: But I'm -- look, this makes a difference.

MR. WERDER: Understood, your Honor.

We don't have any allegations about what would have happened if a tender offer had been made. The complaint does not contain any allegations concerning that.

THE COURT: Yes, but as a judge looking at the complaint, I have got to see where you are going. The thing is, the republic being there, the Act of State Doctrine and the Foreign Sovereign Immunities Act loom large in dealing with anything about the republic. It isn't a private party.

MR. WERDER: Yes, your Honor.

THE COURT: I have got to see are we going somewhere in this action that runs right head on into the Act of State Doctrine or the Foreign Sovereign Immunities Act. That question is raised because if your client is complaining about the lack of a tender offer, the injury being we couldn't keep our class D shares, in other words, we would have refused the

tender offer and we would still have our class D shares, that's one thing that can happen in a tender offer. They can refuse it. But if your client is saying, no, we are not saying we would have refused it, but we would have gotten a better price, that's our damage. In other words, is the injury here the loss of the class D shares or is the injury here having to do with the price paid?

MR. WERDER: Well, the injury, your Honor — there may well be injury having to do with the price paid once that price is ever determined down the road, but that's not the injury that is the subject of this complaint.

THE COURT: What is the injury, then?

MR. WERDER: The injury that's the subject of this complaint is the loss of control over the development of this asset that Repsol discovered while it was managing YPF.

THE COURT: That's a very clear-cut answer, but I really didn't get that clearly defined in the complaint, and certainly the discussion has clarified it.

Now --

MR. WERDER: And we can amend for that, your Honor, obviously, if it is not as clear as you would like it to be.

But that is the -- this is not a case that has to do with share price.

THE COURT: It is about the loss of the shares.

MR. WERDER: It is about the loss of the shares and

what attends the loss of the shares which is the loss of the right to control the development of what has been described as the third largest deposit of shale oil and gas in the world.

THE COURT: This discussion has been a dialogue between you and me, and I haven't heard from the other side. I know that the other side would say that there are fatal problems with the kinds of claims that we are talking about.

What I am going to do, without really further discussion, is I am going to grant the motion to dismiss with leave to replead. If your case is going to survive, there really has to be an amended complaint clarifying the things that you have developed here in your statements to me, which I do not think are really spelled out in the complaint and need to be spelled out. You and your client have to consider what it is that you can in good faith plead.

Now I am going back to the very beginning of our morning, and that is, if you and your client wish to amend and have one or more causes of action alleging interference with Repsol's rights by going secretly to the republic when they are talking to you and so forth, you remember what we talked about --

MR. WERDER: Yes, your Honor, certainly.

THE COURT: -- if you feel that that is a cause of action that you wish to plead, it has to get into the complaint, and it is not there now. Maybe there is some

conclusory language, but nothing of the kind that you have really spelled out here this morning.

Now, also, if you wish to allege that Chevron caused or induced the republic into violating the bylaw with the result that your client was deprived of the shares and the right to pursue the oil and gas, if you feel you wish to amend and spell that out and can do it in good faith, then you have the opportunity. But right now, the things that you have spelled out to me this morning are really not in the complaint; and if the case is going to survive, there must be specifics along the lines that you have described to me this morning. Then if there are those specifics, then there are. Then the other side has something that constitutes a pleading with real meaning, and of course they will answer or move against this amended complaint.

So the motion to dismiss the complaint is granted for the reasons indicated on the record here, with leave to replead.

Thank you very much.

MR. WERDER: Thank you, your Honor.

MR. SOMMER: Thank you, Judge.

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